

Dynamic Pricing and Alternative Suppliers

Presentation to the MADRI Working Group Meeting #28 - Philadelphia, PA

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Dynamic Pricing Requires "Smart" Meters

- Do smart meters = smart pricing?
 - Do dumb meters = dumb pricing?
- Utilities, not alternative suppliers, are rolling-out smart meters
- What critical mass of meter deployment is necessary for alternative suppliers to offer dynamic pricing?

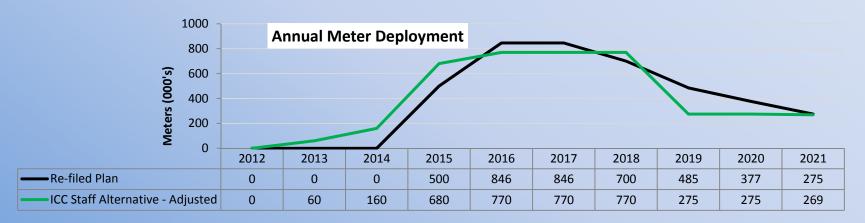


Meter Deployment

Stage 0	Stage 1	Stage 2	Stage 3	Stage 4
 Install AMI and meter data management systems Prepare systems and processes for installation of 2-way communication network Implement Network & Meter Management Monitoring Center Manage asset information Install first AMI Electric meter Implement deployment metrics/reports and analytics foundation 	 Process and bill residential and small commercial simple rates and real-time-pricing Integrate AMI and MDM systems and prepare for billing Add deployment analytics 	 Provide web portal for presentation of customer data Implement Green Button Initiative (see greenbuttondata.org for additional details) Support transfer of usage data from AMI meters to RES Add operational analytics (residential billing, web portal & Green Button, etc.) 	 Upgrade processes and systems to support connect/disconnect capabilities Add operational analytics (revenue protection, remote disconnect/connect, etc.) 	 Process and bill commercial and industrial rates Implement Peak Time Rebate enrollment and associated billing functionality Support potential enhanced RES billing processes (i.e. UCB/POR) Integrate AMI into outage restoration processes Add operational analytics (PTR, C&I Billing, etc.)
2 nd Quarter 2014	4th Quarter 2014	2 nd Quarter 2015	3 rd Quarter 2015	4 th Quarter 2015
Cumulative AMI Meters Deployed:	2014 40,000	>	2015 188,000	



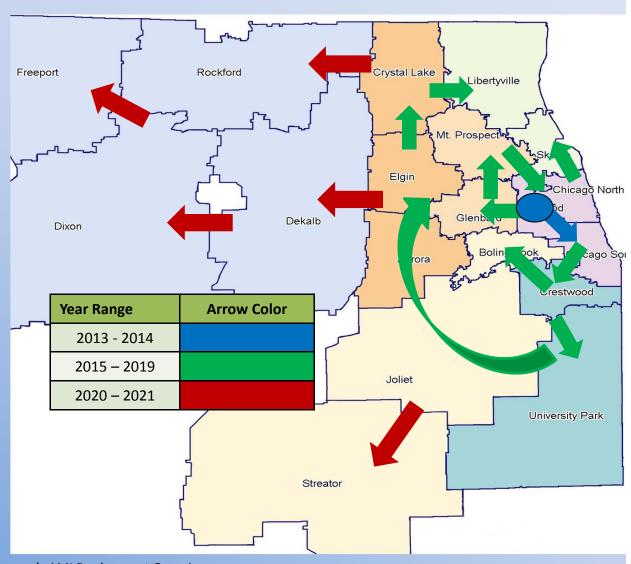
Meter Deployment







Geographical distribution patterns may allow alternative suppliers to offer dynamic pricing earlier in the smartgrid rollout.



Graph sourced from Commonwealth Edison Company's AMI Deployment Overview



What data is needed?

 Do alternative suppliers need full access to all data collected from smart meters?

- If not, what data do they need?
 - What data interval?
 - Do different products require different data?



Money

- Some of the potential questions:
 - What financial concerns need to be addressed?
 - Would dynamic pricing products still be covered by the purchase of receivables?
 - Who bears the costs for setting up access to this data and billing?
 - The alternative supplier?
 - The utility?
 - Is this cost inserted into the rate base?



Illinois' Experience

Docket 12-0484:

- Peak Time Rebate (PTR) Docket
- Directs the ICC's Office of Retail Market
 Development (ORMD) to conduct workshops
 on developing PTR with ARES.



Illinois' Experience

- ORMD is conducting a series of workshops
 - Plan is for 6 overall workshops, culminating with a report to the Commission by August
 - All stakeholders are invited and participating
 - First workshop was April 3
 - Next is tomorrow!
 - You are welcome to participate.
 - [10:30am Chicago Time, call-in#: 866-418-3591, pass code: 755208]



Questions?

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